

nippon shikizai inc.

当期の経営成績

国内外の厳しい市場環境の中、強みの製品開発力と技術力を活かした企画提案型営業をグローバルに展開し、海外化粧品メーカーや製薬会社などの異業種参入企業への販路拡大に努めた結果、当連結会計年度の売上高は 6,579 百万円(前期比 2.8%減)となりましたが、営業利益は 244 百万円(前期は 114 百万円の営業損失)、経常利益は 133 百万円(前期は 328 百万円の経常損失)、当期純利益は 50 百万円(前期は 203 百万円の当期純損失)となり、最終利益は 4 年ぶりに黒字転換することができました。

次期の見通し

なお、当社グループの次期業績見込みは、売上高6,826百万円(前期比3.7%減)、営業利益319百万円(前期比30.5%増)、経常利益226百万円(前期比69.3%増)、当期純利益は129百万円(前期比158.2%増)を見込んでおります。

業績予想 Forecast

		¥ Million			YOY Change (%)
		2010(A)	2011(CE) 2Q	2011(CE) Full-year	
売上高	Net Sales	6,579	3,192	6,826	3.7
営業利益	Operating Income	244	75	319	30.5
当期純利益	Net Income	50	18	129	158.2

		¥			YOY Change (%)
		2010(A)	2011(CE) 2Q	2011(CE) Full-year	
1株当たり純資産	BPS	337.2	—	—	—
1株当たり利益	EPS	11.6	4.3	30.0	158.6
1株当たり配当金	Cash Dividend per Share	10.0	0.0	10.0	—

日本色材工業研究所について About Nippon Shikizai, Inc.

<会社情報>

本社所在地

〒108-0073
東京都港区三田 5 丁目 3 番 13 号
TEL: 03-3456-0561 FAX: 03-3798-2387
<http://www.shikizai.com>

設立

1957 年 3 月 1 日

資本金

5 億 52 百万円

社員数(単体)

228 人

会計年度末日

2 月 28 日

定時株主総会開催予定日

毎年 5 月下旬

売買単位

1,000 株

<Corporate Data>

Head Office

5-3-13, Mita, Minato-ku, Tokyo, Japan,
108-0073
TEL: +81-3-3456-0561 FAX: +81-3-3798-2387
<http://www.shikizai.com>

Established

March 1, 1957

Paid-in Capital

552 million yen

Number of Employees (Non-consolidated)

228

Fiscal Year-End

February 28

Annual Shareholders' Meeting

Late May each year

Stock Trading Unit

1,000 shares

Performance Overview

Against a backdrop of severe market environments both domestically and overseas, we globally developed our planning-proposal business approach that utilize our strengths in product development and technological capability, and strove to expand sales to companies belonging to other industries, such as foreign cosmetics manufacturers and pharmaceutical companies. As a result, net sales of 6,579 million yen (down 2.8% year-on-year), operating income of 244 million yen (against an operating loss of 114 million yen in the previous term), ordinary income totaled 133 million yen (against an ordinary loss of 328 million yen in the previous term) and net income of 50 million yen (against a net loss of 203 million yen in the previous term). We succeeded in returning to profitability for the first time in four years.

Outlook

We forecast consolidated net sales of 6,826 million yen (down 3.7% year-on-year), operating income of 319 million yen (up 30.5%), ordinary income of 226 million yen (up 69.3%), and net income of 129 million yen (up 158.2%) for the year ending February 28, 2011.

Disclaimers:

This report may contain information pertaining to forward-looking statements, such as projected results. Consequently, it is possible that the actual results may vary significantly from such projections due to a wide range of factors such as social, economic and industry conditions. Readers of this report are requested to make decisions on investment after referring to financial materials submitted by issuing companies, such as reports on securities, and based on his/her individual judgment. Nippon Shikizai, inc. bears no liability whatsoever should any damage or injury be caused by any errors contained in information or content contained in this report.

nippon shikizai inc.

Summary Financial Data (Consolidated Bases)

(Years ended February 28)

(Six months ended August 31)

損益計算書	Profit and Loss	¥ Million			YOY Change (%)	¥ Million		YOY Change (%)
		2008	2009	2010		2008	2009	
売上高	Net Sales	7,724	6,766	6,579	(2.8)	3,753	3,084	(17.8)
売上原価	Cost of Sales	6,496	5,728	5,418	(5.4)	3,109	2,542	(18.2)
売上総利益	Gross Profit	1,227	1,038	1,161	11.8	644	542	(15.8)
販売管理費	SG&A Expenses	1,081	1,153	917	(20.5)	630	473	(24.9)
営業利益	Operating Income	146	(114)	244	(314.0)	13	68	423.1
営業外損益	Other Income (Loss)	(96)	(267)	(110)	(58.8)	(48)	(53)	10.4
経常利益	Ordinary Income	49	(382)	133	(134.8)	(34)	15	(144.1)
特別損益	Extraordinary Income (Loss)	(520)	(103)	(32)	(68.9)	(241)	(42)	(82.6)
当期純利益	Net Income	(504)	(203)	50	(124.6)	(76)	(24)	(68.4)

1株当たり情報	Per Share information	¥			YOY Change (%)	¥		YOY Change (%)
		2008	2009	2010		2008	2009	
1株当たり純資産	BPS	385.7	314.4	337.2	7.2	370.0	321.0	(13.2)
1株当たり利益	EPS	(117.0)	(47.2)	11.6	(124.6)	(17.7)	(5.7)	(68.1)
1株当たり配当金	Cash Dividend per Share	0.0	0.0	10.0	—	0.0	0.0	—

キャッシュ・フロー計算書	Cash Flows	¥ Million			YOY Change (%)	¥ Million		YOY Change (%)
		2008	2009	2010		2008	2009	
営業キャッシュ・フロー	Operating Cash Flows	(74)	154	(130)	(184.4)	26	94	261.5
投資キャッシュ・フロー	Investing Cash Flows	(394)	(355)	(63)	(82.3)	(326)	(37)	(88.7)
財務キャッシュ・フロー	Financing Cash Flows	454	118	45	(61.9)	195	320	64.1
現金期末残高	Net Cash at Term-End	573	457	310	(32.2)	477	843	76.7

貸借対照表	Balance Sheet	¥ Million			YOY Change (%)	¥ Million		YOY Change (%)
		2008	2009	2010		2008	2009	
現金・預金	Cash and Time Deposits	856	716	569	(20.5)	759	1,102	45.2
受取手形及び売掛金	Notes and Accounts Receivable	1,369	1,051	1,892	80.0	1,479	1,235	(16.5)
たな卸資産	Inventories	1,167	908	—	—	1,102	855	(22.4)
商品及び製品	Merchandise and Finished Goods	—	—	443	—	—	—	—
仕掛品	Work in Process	—	—	40	—	—	—	—
原材料及び貯蔵品	Raw Materials and Supplies	—	—	379	—	—	—	—
有形固定資産	Tangible Fixed Assets	3,643	3,284	3,117	(5.1)	3,612	3,272	(9.4)
無形固定資産	Intangible Fixed Assets	187	198	202	2.0	196	206	5.1
総資産	Total Assets	7,788	6,944	7,373	6.2	7,947	7,411	(6.7)
支払手形及び買掛金	Notes and Accounts Payable	958	769	1,015	32.0	968	770	(20.5)
借入金及び社債	Borrowings and Corporate Bonds	3,800	3,919	3,876	(1.1)	3,996	4,265	6.7
純資産	Total Net Assets	1,664	1,356	1,455	7.3	1,597	1,385	(13.3)
株主資本	Total Shareholders' Equity	1,566	1,362	1,413	3.7	1,490	1,338	(10.2)
自己資本比率	Equity Ratio (%)	21.4	19.5	19.7	1.0	20.1	18.7	(7.0)

*Numbers in parenthesis indicate losses.

テブニエ社について About THEPENIER

<会社情報>

商号

テブニエ社

本社所在地

RD912 Les Gaillons, 61400 Saint
Langis les Mortagne, France
TEL: 33 02 33 85 22 22

設立

1973年4月10日

資本金

3,428,800 ユーロ

社員数

76人

会計年度末日

12月31日

<Corporate Data>

Company Name

THEPENIER PHARMA INDUSTRIE S.A.S.

Head Office

RD912 Les Gaillons, 61400 Saint Langis les
Mortagne, France
TEL: 33 02 33 85 22 22

Established

April 10, 1973

Paid-in Capital

3,428,800 euro

Number of Employees

76

Fiscal Year-End

December 31



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